

ROLE PROFILE



Commercial Manager

This exciting new role of Commercial Manager will be challenged with further developing our industrial applications revenue stream, which includes providing high performance solutions for metalforming / pressing and precision machinery in global sectors such as canning, automotive and aerospace.

The opportunity is technically challenging and brings together an interesting mix of commercial, technical & project management skills, so a strong engineering grounding is essential.

As the Commercial Manager you will have the following duties:

-) Being a technical expert for the products and solutions
-) Understanding the market, recognising changes in client's requirements and helping to develop solutions and products accordingly
-) Bringing the research and development work we do into the marketplace
-) Overseeing sales & estimation for the industrial revenue stream
-) Customer development through great service and technical support
-) Managing a small but experienced team
-) Be a team player to help the business grow

This role will expose you to complex mechanical engineering, vibration control and structural dynamics problems, therefore a strong engineering background, education and continued desire to learn is essential.

The ideal candidate will have an affinity & passion for solving problems, with a minimum of 3 years' experience of carrying out a similar role in a mechanical engineering environment ideally within the sectors mentioned above.

Crucially, it is the mix of mechanical knowhow and commercial skills/experience that we seek.

Farrat has achieved substantial growth over the last 10 years and can offer fantastic development, progression, stability and a remuneration package to match.

Farrat Isolevel Ltd

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Company Registration Number (England): 635283
VAT Registration Number: GB 145 9515 50



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About Farrat:

Farrat is a global specialist in the design and manufacture of vibration control, thermal isolation and precision levelling solutions for the construction, industrial and energy sectors.

Our mission is to provide our customers – wherever they are in the world – with the best technical solutions to their engineering challenges.

We are a proud family business celebrating 60 years of engineering and high quality manufacturing, from our headquarters in Altrincham, UK.

Recruitment Contact:

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